

# AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST (GSA IT SCHEDULE 70) GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT, SOFTWARE & SERVICES

### SPECIAL ITEM NUMBER 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

FPDS Code D301	IT Facility Operation and Maintenance
FPDS Code D302	IT Systems Development Services
FPDS Code D306	IT Systems Analysis Services
FPDS Code D307	Automated Information Systems Design and Integration Services
FPDS Code D308	Programming Services
FPDS Code D310	IT Backup and Security Services
FPDS Code D311	IT Data Conversion Services
FPDS Code D313	Computer Aided Design/Computer Aided Manufacturing (CAD/CAM)
	Services
FPDS Code D316	IT Network Management Services
FPDS Code D317	Creation/Retrieval of IT Related Automated News Services, Data
	Services, or Other Information Services (All other information services
	belong under Schedule 76)
FPDS Code D399	Other Information Technology Services, Not Elsewhere Classified

**Note 1:** All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

**Note 2:** Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is <u>not</u> to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

**Note 3:** This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

# **Triumph Enterprises, Incorporated**

8000 Westpark Drive, Suite 600, McLean, VA 22102/(P) 703-563-4402

www.triumph-enterprises.com

Contract Number: GS-35F-330BA

Period Covered by Contract: 4/16/2014 - 4/15/2024

Point-of-Contact:

Donna L. Dawson (703-485-0191) contracts@triumph-enterprises.com

General Services Administration/Federal Acquisition Service

Pricelist current through Modification #12 dated 12-03-2015. Products and ordering information in this Authorized Information Technology Schedule Pricelist are also available on the GSA Advantage! System (http://www.gsaadvantage.gov).



# INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO ALL SPECIAL ITEM NUMBERS

## **SPECIAL NOTICE TO AGENCIES: Small Business Participation**

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage! on-line shopping service (www.gsaadvantage.gov). The catalogs/pricelists, GSA Advantage! and the Federal Acquisition Service Home Page (www.gsa.gov/fas) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.



#### 1. GEOGRAPHIC SCOPE OF CONTRACT:

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

*Overseas delivery* is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

[X]	The Geographic Scope of Contract will be domestic and overseas delivery
[]	The Geographic Scope of Contract will be overseas delivery only.
[]	The Geographic Scope of Contract will be domestic delivery only.

#### 2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:

Triumph Enterprises, Inc. 8000 Westpark Drive, Suite 600 McLean, VA 22102

Contractor must accept the credit card for payments equal to or less than the micro-purchase for oral or written orders under this contract. The Contractor and the ordering agency may agree to use the credit card for dollar amounts over the micro-purchase threshold (See GSAR 552.232-79 Payment by Credit Card). In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance: 703-563-4402

#### 3. LIABILITY FOR INJURY OR DAMAGE:

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

# 4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:

Block 9: G. Order/Modification Under Federal Schedule Contract

Block 16: Data Universal Numbering System (DUNS) Number: 167251011

Block 30: Type of Contractor: **B, Other Small Business** 

Block 31: Woman-Owned Small Business - No

Block 37: Contractor's Taxpayer Identification Number (TIN): 20-2227423

4a. CAGE Code: **357V4** 

4b. Contractor has registered with System of Award Management (SAM).



#### 5. FOB DESTINATION

#### 6. **DELIVERY SCHEDULE**:

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER

**DELIVERY TIME (Days ARO)** 

132-51

As negotiated between contractor and ordering agency

b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

132-51

As negotiated between contractor and ordering agency

- **7. DISCOUNTS:** Prices shown are NET Prices; Basic Discounts have been deducted.
  - a. Prompt Payment: Net 30.

#### 8. TRADE AGREEMENTS ACT OF 1979, as amended:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

- 9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING: N/A
- 10. SMALL REQUIREMENTS: The minimum dollar of orders to be issued is \$100
- 11. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)
- a. The Maximum Order for the following Special Item Numbers (SINs) is \$500,000: Special Item Number 132-51 Information Technology Professional Services

#### 12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS:

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.



#### 13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS:

Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

#### 13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

#### 13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS):

Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Acquisition Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

#### 14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2003):

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub. L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. Travel in performance of a task order will only be



reimbursable to the extent authorized by the ordering agency. The Industrial Funding Fee does NOT apply to travel and per diem charges.

- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- (e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
  - (17) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.
- (k) Overtime: For professional services, the labor rates in the Schedule should not vary by virtue of the Contractor having worked overtime. For services applicable to the Service Contract Act (as identified in the Schedule), the labor rates in the Schedule will vary as governed by labor laws (usually assessed a time and a half of the labor rate).



#### 15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES:

Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (I) Termination for the ordering activity's convenience, and (m) Termination for Cause (See 52.212-4).

#### 16. GSA ADVANTAGE!:

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides online access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser. The Internet address is <a href="http://www.gsaadvantage.gov">http://www.gsaadvantage.gov</a>

#### 17. PURCHASE OF OPEN MARKET ITEMS:

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if**-

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

#### 18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS:

- a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:
  - (1) Time of delivery/installation quotations for individual orders;



- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.
- b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.
- c. The maintenance/repair service provided is the standard commercial terms and conditions for the type of products and/or services awarded.

#### 19. OVERSEAS ACTIVITIES:

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

#### 20. BLANKET PURCHASE AGREEMENTS (BPAs):

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

#### 21. CONTRACTOR TEAM ARRANGEMENTS:

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

# 22. INSTALLATION, DEINSTALLATION, REINSTALLATION:

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the



prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or 132-9.

#### 23. SECTION 508 COMPLIANCE:

I certify that in accordance with 508 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 794d), FAR
39.2, and the Architectural and Transportation Barriers Compliance Board Electronic and Information
Technology (EIT) Accessibility Standards (36 CFR 1194) General Services Administration (GSA), that all IT
hardware/software/services are 508 compliant:

Yes	X	
No		

The EIT standard can be found at: <a href="www.Section508.gov/">www.Section508.gov/</a>.

#### 24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES:

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

- (a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- (b) The following statement:

This order is placed under written authorization from \_\_\_\_\_\_dated \_\_\_\_\_. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

## 25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5):

- (a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.
- (b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance



shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—

- (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
- (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.
- (c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

#### 26. SOFTWAREINTEROPERABILITY:

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <a href="http://www.core.gov">http://www.core.gov</a>.

#### 27. ADVANCE PAYMENTS:

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324).



# TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)

#### 1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

#### 2. PERFORMANCE INCENTIVES

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

#### 3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

#### 4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.



- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

#### 5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

- (a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-
  - (1) Cancel the stop-work order; or
  - (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- (b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
  - (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
  - (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
- (c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
- (d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

#### 6. INSPECTION OF SERVICES

The Inspection of Services—Fixed Price (AUG 1996) (Deviation – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection—Time-and-Materials and



Labor-Hour (JAN 1986) (Deviation – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

#### 7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – May 2003) Rights in Data – General, may apply.

#### 8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

#### 9. INDEPENDENT CONTRACTOR

All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

#### 10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

"Contractor" means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

"Contractor and its affiliates" and "Contractor or its affiliates" refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An "Organizational conflict of interest" exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor's or its affiliates' objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

#### 11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT Services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.



#### 12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time and materials orders, the Payments under Time and Materials and Labor Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time and materials orders placed under this contract. For labor hour orders, the Payment under Time and Materials and Labor Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition. As prescribed in 16.601(e)(3), insert the following provision:

- (a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
- (b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
  - (1) The offeror;
  - (2) Subcontractors; and/or
  - (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

#### 13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

#### 14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

#### 15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

#### 16. DESCRIPTION OF IT SERVICES AND PRICING

- a. The Contractor shall provide a description of each type of IT Service offered under Special Item Numbers 132-51 IT Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.
- b. Pricing for all IT Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices.



# **Labor Category Descriptions**

## **Program Manager Labor Categories**

<u>Functional Responsibilities:</u> Responsible for managing contract and task order operations on Information Technology (IT) related programs. Ensures quality standards and work performance on all task orders and projects. Plans, organizes, and oversees work efforts; assigns resources; supervises personnel; provides risk management; and monitors overall project and contract performance. Provides management and technical guidance to the project team in the accomplishment of work efforts. Serves as the primary interface with the customer. Demonstrates skills in the scope of work encompassed by the contract and task orders.

<u>Specialized Experience:</u> Specialized program management experience includes: concurrent management of multiple projects with total responsibility for contract/task order cost, schedule, and IT technical performance and project teams.

#### **Program Director**

<u>Minimum Experience:</u> 14 years general experience, 2 years of which must be specialized program management experience.

Minimum Education: Bachelor's Degree

#### **Senior Program Manager**

<u>Minimum Experience:</u> 15 years general experience, 2 years of which must be specialized program management experience.

Minimum Education: Bachelor's Degree

#### **Program Manager**

<u>Minimum Experience:</u> 12 years general experience, 2 years of which must be specialized program management experience.

Minimum Education: Bachelor's Degree

#### **Project Manager**

<u>Minimum Experience:</u> 8 years general experience, 2 years of which must be specialized program management experience.



#### **Functional IT Manager**

<u>Minimum Experience:</u> 15 years general experience, 5 years of which must be specialized program management experience.

Minimum Education: Bachelor's Degree

#### **Technical Project Manager**

Minimum Experience: 10 years general experience, 2 years of which must be specialized IT experience.

Minimum Education: Bachelor's Degree

# **Subject Matter Expert Labor Categories**

<u>Functional Responsibilities:</u> Plans, directs, conducts, and/or participates in the technical work associated with one or more task orders within the relevant subject matter domain of the project. Provides expertise in the areas of analysis, design, development, and implementation of IT processes, methodologies, systems, and applications. Applies the methods, tools, and techniques that are appropriate for the work requirements. Assures that the technical quality of work products meet quality standards. Makes substantial contributions to product content. Works with minimal supervision and has substantial latitude for unsupervised decision and action. Assignments are broad in nature requiring originality and initiative.

<u>Specialized Experience:</u> Analysis, design, development, and implementation of IT processes, methodologies, systems, and applications.

#### **Subject Matter Expert – Sr.**

Minimum Experience: 12 years general experience or 4 years of specialized experience.

Minimum Education: Bachelor's Degree

#### **Subject Matter Expert - Mid**

Minimum Experience: 10 years general experience or 3 years of specialized experience.

Minimum Education: Bachelor's Degree

#### Subject Matter Expert – Jr.

Minimum Experience: 8 years general experience or 2 years of specialized experience.



#### **Functional Subject Matter Expert 1**

Minimum Experience: 15 years general experience or 3 years of specialized experience.

Minimum Education: Bachelor's Degree

### **Functional Subject Matter Expert 2**

Minimum Experience: 15 years general experience, 3 of which must be specialized.

Minimum Education: Bachelor's Degree

#### **Functional Subject Matter Expert 3**

Minimum Experience: 15 years general experience or 3 years of specialized experience.

Minimum Education: Bachelor's Degree

# **Consultant Labor Categories**

<u>Functional Responsibilities:</u> Possesses specialized expertise in one or more IT systems life cycles. Assists in the development of architecture and related documentation, to include: software applications, hardware, and communications components in support of the total requirements of an IT project.

<u>Specialized Experience:</u> Analysis, design, development, and/or implementation of IT processes, methodologies, systems, and applications for a diverse set of customers and requirements.

#### Consultant - Sr.

<u>Minimum Experience</u>: 8 years general experience or 4 years of specialized experience.

Minimum Education: Bachelor's Degree

## **Consultant - Mid**

Minimum Experience: 4 years general experience or 3 years of specialized experience.



# **Program Analyst Labor Categories**

<u>Functional Responsibilities:</u> Provides expertise by applying advanced and comprehensive knowledge of theoretical concepts, principles, and practices in a specific professional, scientific, or IT discipline. Support, conducts, and directs complex projects of critical importance to the organization involving the origination and application of new and unique approaches. Evaluates progress and results, as well as recommends change in procedures.

<u>Specialized Experience:</u> Analysis, design, development, and implementation of IT processes, methodologies, systems, and applications. Must have experience with standard office software packages (e.g., MS Word, MS Excel, MS Powerpoint, Visio).

#### Program Analyst - Sr.

Minimum Experience: 10 years of specialized project support experience.

Minimum Education: High school diploma

#### **Program Analyst - Mid**

Minimum Experience: 4 years of specialized project support experience.

Minimum Education: High school diploma

#### Program Analyst – Jr.

<u>Minimum Experience:</u> 2 years of specialized project support experience.

Minimum Education: High school diploma

# **Data Analyst Labor Categories**

<u>Functional Responsibilities:</u> Provides expertise by performing analysis of data sources, content, and utility. Support, conducts, and directs complex projects of critical importance to the organization involving the origination and application of new and unique data analysis approaches. Evaluates progress and results and recommends change in procedures.

<u>Specialized Experience:</u> Retrieval, analysis, and formatting of source data. Production of data analysis reports and recommendations related to IT processes, methodologies, systems, and applications. Must have experience with standard office software packages (e.g., MS Word, MS Excel, MS Powerpoint, Visio).

#### Data Analyst - Sr.

Minimum Experience: 10 years of specialized project support experience.

Minimum Education: High school diploma



#### Data Analyst - Mid

<u>Minimum Experience:</u> 4 years of specialized project support experience.

Minimum Education: High school diploma

# **Database Administrator Labor Categories**

<u>Functional Responsibilities:</u> Provides expertise by performing database operations, security, back-up and recovery, integrity, updates, and reporting services. Evaluates progress and results, and recommends change in procedures.

<u>Specialized Experience:</u> Experience with database management systems and software (i.e., Oracle, SQL Server); multiple operating environments (i.e., MS DOS, Windows); and knowledge of DBMS procedures, structures and commands.

#### Database Administrator - Sr.

Minimum Experience: 10 years of data base experience.

Minimum Education: Bachelor's Degree

#### **Database Administrator - Mid**

Minimum Experience: 4 years of data base experience.

Minimum Education: High school diploma

#### Database Administrator - Jr.

Minimum Experience: 2 years of data base experience.

Minimum Education: High school diploma

# **Systems Architect Labor Categories**

<u>Functional Responsibilities:</u> Provides expertise by designing systems and software applications based on detailed analysis of user requirements. Supports the coding, implementation, integration and testing of software systems. Assists in collecting, organizing and analyzing information required to prepare systems specifications, requirements documentation, user manuals and installation guides. Evaluates progress and results, and recommends change in procedures.

<u>Specialized Experience:</u> Experience analyzing and supporting the design of programs across a diverse set of computing platforms. Interprets, implements and maintains system and subsystem specifications prepared by vendors and engineers. Prepares user-level and program-level documentation.



#### Systems Architect – Sr.

Minimum Experience: 10 years of system architecture experience.

Minimum Education: Bachelor's Degree

#### **Systems Architect - Mid**

Minimum Experience: 4 years of system architecture experience.

Minimum Education: Bachelor's Degree

#### Systems Architect – Jr.

<u>Minimum Experience:</u> 2 years of system architecture experience.

Minimum Education: Bachelor's Degree

#### **Network Administrator**

<u>Functional Responsibilities:</u> Supports the analysis, set-up, operation and maintenance of Local Area, Wide Area, and Multi Area Networks (LAN/WAN/MAN). Conducts site surveys and analyzes network configurations, operating efficiencies, and user requirements.

<u>Specialized Experience:</u> Design and operation of a wide variety of networks and associated systems/peripherals. Experience in providing troubleshooting and technical support to network users. Must also have prior experience in installing, maintaining, repairing and replacing network hardware, workstations and software.

Minimum Experience: 4 years of specialized network administration experience.

Minimum Education: High school diploma

## **Information Resource Management Analyst**

<u>Functional Responsibilities:</u> Provide management and support for the budgeting and financial management process for information systems and IT systems, projects, and organizations. As required, provides support for with the development of financial and budget plans; IT enterprise investment plans; technical documentation and materials.

Specialized Experience: IT Budget formulation.

Minimum Experience: 5 years of experience.



# **Functional Information Resource Management Expert**

<u>Functional Responsibilities:</u> Responsible for assigned IT management and program analysis tasks including but not limited to: legislative, regulatory and policy analysis; management assessment and auditing; and program planning. Contractor analyzes user needs to determine functional requirements; performs functional allocation to identify required tasks and their interrelationships; and identifies resources required for each task. Contractor possesses requisite knowledge and expertise so recognized in the professional community that the Government is able to qualify the individual as an expert in the field of IT management and Program Analysis.

Specialized Experience: IT policy, budget and management.

Minimum Experience: 10 years of experience.

Minimum Education: Bachelors Degree

# **Web Developer Labor Categories**

<u>Functional Responsibilities:</u> Supports the development of web-based custom applications and sites for multiple purposes, including operations, e-commerce, and CRM. Generally works under immediate supervision on routine tasks.

<u>Specialized Experience:</u> Design, construction, deployment, re-deployment, and programming of complex web-based applications. Builds and integrates databases on multiple platforms using a variety of programs and applications.

#### Web Developer – Sr.

Minimum Experience: 6 years of specialized web development experience.

Minimum Education: Associate's Degree

#### Web Developer – Mid

Minimum Experience: 3 years of specialized web development experience.

Minimum Education: High School diploma



# **Information Security System Specialist Categories**

<u>Functional Responsibilities:</u> Gathers and organizes technical information about an organizations security posture, its mission goals and needs, information systems, and networks. Performs certification and accreditation of general support systems and major applications. Has technical expertise to test the management, operational, and technical system security controls to ensure they are effective and operating as intended.

<u>Specialized Experience:</u> Ensures all technical documentation and artifacts are consistent with FISMA requirements. Provides support and guidance to Information Security Systems Officers (ISSO), System Owner's and others as needed through the risk management process, including monitoring remediation compliance.

#### **Information Security System Specialist 1**

Minimum Experience: 2 years of general experience

Minimum Education: Bachelor's Degree

#### **Information Security System Specialist 2**

Minimum Experience: 5 years of general experience

Minimum Education: Bachelor's Degree

#### **Information Security System Specialist 3**

Minimum Experience: 8 years of general experience

Minimum Education: Bachelor's Degree

#### **Information Security System Specialist 4**

Minimum Experience: 10 years of general experience

Minimum Education: Bachelor's Degree

#### **Information Security System Specialist 5**

Minimum Experience: 12 years of general experience



# **Computer Security Systems Analyst Categories**

<u>Functional Responsibilities:</u> Develops plans to safeguard computer files against accidental or unauthorized modification, destruction, or disclosure and to meet emergency information processing needs; confers with I/C security staff and end-users to discuss issues such as computer security violations and programming changes; monitors current reports of suspected security events and incidents to determine correct course of action to resolve incident/event and provide follow-up mitigation services; performs scans of wired and wireless computer networks.

<u>Specialized Experience:</u> Develops and/or supports the development of the following reports: Incident Reporting, Laptop Encryption Status, Desktop Encryption Status, Web Vulnerability Status, FDCC Implementation Status, Microsoft Patch Status, and Security Awareness Training Status.

#### **Computer Security Systems Analyst 1**

Minimum Experience: 3 years of general experience

Minimum Education: Associates Degree

#### **Computer Security Systems Analyst 2**

Minimum Experience: 3 years of general experience

Minimum Education: Bachelor's Degree

#### **Computer Security Systems Analyst 3**

Minimum Experience: 5 years of general experience

Minimum Education: Bachelor's Degree

## **Communications Specialist Categories**

<u>Functional Responsibilities:</u> Analyzes and provides security vulnerability data reduction and document management tasks. Exercises judgment and works independently.

<u>Specialized Experience:</u> Security vulnerability data reduction (preferable) and/or other aspect(s) pertaining to security and/communications. General experience includes all aspects of communication and security work. Must demonstrate the ability to work independently or under only minimum supervision

## **Communications Specialist 1**

Minimum Experience: 5 years of general experience

Minimum Education: Associates Degree



#### **Communications Specialist 2**

Minimum Experience: 6 years of general experience

Minimum Education: Associa`tes Degree

# **Project Support Labor Categories**

<u>Functional Responsibilities:</u> Supports project team(s) in administrative activities associated with IT contract and task order work performance. Assists with the preparation of plans, reports, contract deliverables, and correspondence. Schedules and coordinates meetings, conferences, presentations, demonstrations, and travel. Generally works under immediate supervision on routine tasks.

<u>Specialized Experience:</u> Data entry, graphics, proof reading, editing, word processing, clerical, filing, typing, organizing, word processing, meeting scheduling/facilitation, and/or general administrative support assistance. Must also have experience with standard office software packages (e.g., MS Word, MS Excel, MS Powerpoint, Visio).

#### **Project Coordinator**

Minimum Experience: 2 years of administrative/project coordination support experience.

Minimum Education: High school diploma

#### **Project Support Specialist**

Minimum Experience: 1 years of administrative/project coordination support experience.

Minimum Education: High school diploma

#### **Project Control Specialist**

Minimum Experience: 15 years of administrative/project coordination support experience.

Minimum Education: High school diploma



# **Senior Application Programmer**

<u>Functional Responsibilities:</u> Provides programming services using report writing software; designs and develops reports based on requirements provided by Project Officer or designee; installs software updates as required to maintain optimal report writing software operability. Maintains the IRT Portal and designs and supports custom software applications for the CISO. Must be capable of using third-and fourth-generation or current state-of-the-art IT equipment and languages to develop and prepare diagrammatic plans for solution of business, management, communications, tactical, and strategic problems. Must be able to verify the accuracy and completeness of programs and systems by preparing sample representative data and performing system tests.

Specialized Experience: IT System analysis and programming.

Minimum Experience: 8 years of programming experience.

Minimum Education: Bachelor's Degree

# **EDUCATION/EXPERIENCE EQUIVALENTS:**

- 1. A Master's degree may be substituted for two years of general experience.
- 2. A doctoral degree may be substituted for an <u>additional two</u> years of general experience.
- 3. For all categories requiring a degree, one additional year of experience may be substituted for each year of college not attended (Bachelor's degree plus two additional years of experience is the equivalent of Master's degree, High School diploma plus four additional years of experience is the equivalent of Bachelor's degree).
- 4. Additional experience to be substituted for education must also be specialized experience defined for the labor category.
- 5. A High School G.E.D. may be substituted for a High School Diploma for the Project Support labor categories.



# **GSA HOURLY RATES**

Johan Catagony	4/16/19	4/16/20	4/16/21	4/16/22	4/16/23
Labor Category	4/15/20	4/15/21	4/15/22	4/15/23	4/15/24
Program Director	\$140.42	\$144.21	\$148.11	\$152.11	\$156.21
Senior Program Manager	\$168.48	\$173.03	\$177.70	\$182.50	\$187.43
Program Manager	\$123.53	\$126.86	\$130.29	\$133.81	\$137.42
Project Manager	\$106.49	\$109.36	\$112.32	\$115.35	\$118.46
Functional Information Technology Manager	\$185.56	\$190.57	\$195.71	\$201.00	\$206.43
Technical Project Manager	\$214.92	\$220.72	\$226.68	\$232.80	\$239.09
Subject Matter Expert - Sr.	\$162.02	\$166.39	\$170.89	\$175.50	\$180.24
Subject Matter Expert - Mid	\$136.44	\$140.12	\$143.90	\$147.79	\$151.78
Subject Matter Expert - Jr.	\$129.18	\$132.66	\$136.25	\$139.92	\$143.70
Functional SME 1	\$167.34	\$171.86	\$176.50	\$181.26	\$186.16
Functional SME 2	\$207.12	\$212.71	\$218.45	\$224.35	\$230.41
Functional SME 3	\$214.27	\$220.06	\$226.00	\$232.10	\$238.37
Consultant Sr.	\$93.04	\$95.55	\$98.13	\$100.78	\$103.50
Consultant Mid	\$80.62	\$82.80	\$85.03	\$87.33	\$89.69
Program Analyst - Sr.	\$94.98	\$97.54	\$100.17	\$102.88	\$105.66
Program Analyst - Mid	\$87.15	\$89.50	\$91.92	\$94.40	\$96.95
Program Analyst - Jr.	\$59.96	\$61.58	\$63.24	\$64.95	\$66.70
Data Analyst - Sr.	\$132.00	\$135.56	\$139.22	\$142.98	\$146.84
Data Analyst – Mid	\$73.70	\$75.69	\$77.73	\$79.83	\$81.99
Database Administrator - Sr.	\$132.55	\$136.13	\$139.81	\$143.58	\$147.46
Database Administrator - Mid	\$88.54	\$90.93	\$93.38	\$95.90	\$98.49
Database Administrator - Jr.	\$61.93	\$63.60	\$65.32	\$67.08	\$68.89
Systems Architect - Sr.	\$129.63	\$133.13	\$136.72	\$140.41	\$144.21



Labor Catagory	4/16/19	4/16/20	4/16/21	4/16/22	4/16/23
Labor Category	4/15/20	4/15/21	4/15/22	4/15/23	4/15/24
Systems Architect - Mid	\$101.84	\$104.59	\$107.41	\$110.31	\$113.29
Systems Architect - Jr.	\$95.41	\$97.98	\$100.63	\$103.35	\$106.14
Network Administrator	\$94.77	\$97.33	\$99.96	\$102.66	\$105.43
Information Resource Management Analyst	\$85.08	\$87.37	\$89.73	\$92.16	\$94.64
Functional Information Resource Management Expert	\$151.41	\$155.50	\$159.70	\$164.01	\$168.44
Web Developer - Sr.	\$104.47	\$107.29	\$110.18	\$113.16	\$116.21
Web Developer – Mid	\$72.05	\$74.00	\$76.00	\$78.05	\$80.16
Information Security System Specialist 1	\$115.96	\$119.09	\$122.30	\$125.61	\$129.00
Information Security System Specialist 2	\$128.83	\$132.31	\$135.88	\$139.55	\$143.31
Information Security System Specialist 3	\$136.61	\$140.30	\$144.09	\$147.98	\$151.97
Information Security System Specialist 4	\$144.38	\$148.27	\$152.28	\$156.39	\$160.61
Information Security System Specialist 5	\$185.47	\$190.47	\$195.62	\$200.90	\$206.32
Computer Security Systems Analyst 1	\$76.36	\$78.42	\$80.54	\$82.71	\$84.94
Computer Security Systems Analyst 2	\$93.35	\$95.87	\$98.46	\$101.12	\$103.85
Computer Security Systems Analyst 3	\$123.58	\$126.92	\$130.34	\$133.86	\$137.48
Communications Specialist 1	\$84.24	\$86.52	\$88.86	\$91.25	\$93.72
Communications Specialist 2	\$101.96	\$104.71	\$107.54	\$110.44	\$113.43
Project Coordinator	\$49.06	\$50.38	\$51.74	\$53.14	\$54.58
Project Support Specialist	\$59.60	\$61.21	\$62.86	\$64.56	\$66.30
Project Control Specialist	\$107.78	\$110.69	\$113.68	\$116.75	\$119.90
Sr. Application Programmer	\$122.94	\$126.26	\$129.67	\$133.17	\$136.77



# USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

#### **PREAMBLE**

Triumph Enterprises, Inc. provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

#### COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and womenowned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact:

Point of Contact: Donna Dawson, (703) 485-0191, contracts@Triumph-Enterprises.com



# BEST VALUE BLANKET PURCHASE AGREEMENT FEDERAL SUPPLY SCHEDULE

(Insert Customer Name)

cooperative agreement to	o further reduce the a	ining Act <u>(ordering activity)</u> a administrative costs of acquir Ieral Supply Schedule Contrac	ing commercial items from
sources; the developmen	t of technical docume ted with Federal Sup	ate contracting and open mar ents, solicitations and the eva ply Schedule Contractors in a	luation of offers. Teaming
	chases from the sche	aperwork, and save time by eldule contract. The end result s better and costs less.	_
Signatures			
Ordering Activity	 Date	Contractor	 Date



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BP	ANU	MBFR	

# (CUSTOMER NAME)

		BLANKE <sup>*</sup>	T PURCHASE	AGREEMENT				
Agreen	nents, 1	SA Federal Supply Schedule Co the Contractor agrees to the fo WITH (ordering activity):						
(1) are sub		ollowing contract items can be the terms and conditions of the				3PA		
	MODI	EL NUMBER/PART NUMBER	_	*SPECIAL BPA DISCOL	JNT/PRICE			
(2)		No. 4	-					
(2)	Delive DESTI	NATION		DELIVERY SCHEDULES	5 / DATES			
			-					
(3) this agr	The o	rdering activity estimates, but nt will be	_			ugh		
(4)	This B	PA does not obligate any fund	S.					
(5) earlier.	This BPA expires on or at the end of the contract period, whichever is							
(6)	The following office(s) is hereby authorized to place orders under this BPA:							
	OFFICE			POINT OF CONTACT				
			- - -					
(7)	Order	rs will be placed against this BP	A via Electro	onic Data Interchange (	EDI), FAX, or paper.			
(8) tickets		s otherwise agreed to, all deliv s slips that must contain the fo			•			
	(a)	Name of Contractor;						
	(b)	Contract Number;						
	(c) BPA Number;							
	(d) Model Number or National Stock Number (NSN):							



- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.
- (9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.



# BASIC GUIDELINES FOR USING "CONTRACTOR TEAM ARRANGEMENTS"

Federal Supply Schedule Contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customer's needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules "Team Solution" to meet the customer's requirement.
- Customers make a best value selection.